



OWNER:

THE TATA POWER COMPANY LIMITED

PROJECT MANAGER:

THE TATA POWER COMPANY LIMITED

TITLE OF WORK TO BE AWARDED:

**SALE OF FLY ASH FROM MAITHON THERMAL POWER STATION, MAITHON AND
JOJOBERA POWER PLANT, JOJOBERA.**

ENQUIRY REFERENCE NO.:

SALE OF FLY ASH/CC/FY20/VK008

NOTICE INVITING EXPRESSION OF INTEREST (EOI) FOR-

SALE OF FLY ASH FROM MAITHON THERMAL POWER STATION, MAITHON AND JOJOBERA POWER PLANT, JOJOBERA

Enquiry reference no.: Sale of Fly Ash/CC/FY20/VK008
Title of Work: Sale of Fly Ash from Maithon Thermal Power Station, Maithon and Jojobera Power Plant, Jojobera.
Type of Bidding: E-tendering / Single Part
Contact Details: All communication including EOI submission shall be addressed to following officer/s: Mr. Vaibhav Korgaonkar Lead Engineer - Corporate Contracts The Tata Power Company Limited, Technopolis Knowledge Park, CENTEC, Mahakali Caves Road, Chakala, Andheri €, Mumbai 400 093, Maharashtra, India Tel: 022-6717 3188 Extn: 3247 Direct: 022 6717 3247 Email: vaibhav.korgaonkar@tatapower.com Website: https://www.tatapower.com/tender/tenderlist.aspx Copy of all communications shall be marked to (CC) : Mr. P Ramrayka Head - Mechanical Contracts and Domestic Coal Procurement Email: p.ramrayka@tatapower.com Ph: 022 6717 3208 Extn: 3208 Direct: 022 6717 3208

The Tata Power Company Limited (“Project Manager”) invites Expression of Interest (EOI) from interested parties for the Single-Part e-Tendering Process of following Relevant Work Package:

Plant Details	Estimated Quantity	Tender Fee	Bid Security
Sale of Fly Ash from 2x525 MW Maithon Thermal Power Station of Maithon Power Limited (MPL)	8 Lakh MT	INR 2000/- (INR Two Thousand Only)	INR 5/- per MT of ash quantity being bid (minimum bid quantity not less than 0.5 Lakh MT/ Annum by any bidder. <i>Bid Security may be submitted either as Demand Draft or Bank Guarantee at the BID stage (and not with EOI)</i>
Sale of Fly Ash from 547.5 MW (1x67.5 MW + 4x120 MW) Jojobera Power Plant of TPCL	1 Lakh MT	<i>To be submitted alongwith EOI.</i>	

1. INTRODUCTION:

In order to promote utilization of Fly Ash as resource material and to tie- up offtake of Fly Ash from their coal based thermal power station/s on long term basis, Tata Power Company limited is hereby inviting Expression of Interest (EOI) from interested and eligible parties for "Sale of Fly Ash from Maithon Thermal Power Station, Maithon and Jojobera Power Plant,Jojobera".

Out of the above mentioned power stations, Maithon Thermal Power Station is owned by Maithon Power Limited (MPL) which is a 74:26 joint venture of TATA POWER and Damodar Valley Corporation (DVC). MPL operates 2x525 MW capacity, Indian coal based thermal power generation plant located in Maithon near the city of Dhanbad in the state of Jharkhand in India.

Jojobera Power plant having 1x67.5 MW and 4x120 MW coal based generation units is located in Jamshedpur in the State of Jharkhand in India.

The tendering/procurement activities for this Project are being managed from Tata Power's following Office:

Centre for Technology Excellence (CENTEC),
Corporate Contracts,
The Tata Power Company Limited
4th Floor, Technopolis Knowledge Park,
Mahakali Caves Road, Andheri East, MUMBAI – 400 093
Maharashtra, INDIA

2. SCOPE OF WORK:

The details of the Station-wise/ plant-wise estimated dry fly ash quantity available for sale under proposed contract period is as under:

Power Station/ Location	Owner of Plant	Quantity Available	Dry Fly Ash Delivery	Period of Supply
2x525 MW Maithon Thermal Power Station of Maithon Power Limited (MPL) at Maithon, Dist-Dhanbad, Jharkhand.	Maithon Power Limited (MPL) (Project Manager: Tata Power Co Ltd)	8 Lakh MT	On "as available basis"	01 (One) Year
547.5 MW (1X67.5 MW + 4X 120 MW) Jojobera Power Plant of TPCL at Jamshedpur, Jharkhand.	Tata Power Company Limited	1 Lakh MT	On "as available basis"	01 (One) Year

The brief Scope of Work under this tender shall be to take delivery of dry fly ash from the designated delivery point of (Ash Silo chute) of the respective Power Station/s on "as is where is" basis through their own/self-arranged closed bulkers. The quantities indicated is for 1 year contract period.

The scope of bidder/ buyer shall include purchase, payment of advance as agreed, collection of dry fly ash in closed bulkers including loading & allied activities at plant, entire logistics arrangement, transportation and other associated work for the contracted/allocated quantity of Dry Fly Ash from the designated power station/s on consistent and continuous basis at discovered contract price during the stipulated contract period.

Detailed Scope of Work for this Contract shall be provided in the Tender/RFQ document to all potential buyers submitting the valid EOI with due tender fees.

3. TENDER FEE & TIMELINES:

a) Interested parties meeting the "Bidder pre-qualification criteria" specified under point no. 4 in this document can request tender document and participate in the bidding process by submitting the Expression of Interest (EOI) Letter along with the Tender Fee Payment Details to the contact details mentioned below not later than **17th July 2019**. Request for Bid Document/EOI will be not be entertained beyond this deadline.

Bidder to note that interested bidders should submit the Expression of Interest (EOI) letter and tender fee payment details to below mentioned email addresses:

- Mails shall be addressed to (To): vaibhav.korgaonkar@tatapower.com
- Mark a copy to (Cc): p.ramrayka@tatapower.com

EOI/ requests without complete information and communication as above within deadline may be rejected and not be considered further.

b) Tender Fee, as indicated in the table above may be submitted in the form of **crossed demand draft/banker's cheque/pay order / NEFT** (details for payment of Tender Fee are given in table below) in the name of "Maithon Power Limited" payable at par at all branches in Mumbai along with a covering letter duly stamped and signed by an authorized signatory clearly indicating the Tender Reference number, your EOI to participate in the tendering process and mandatorily indicating name of authorized person, contact number / e-mail id (mandatory) on Bidder's letterhead. It is mandatory to mention Tender Reference no. in the said letter.

Details for payment of Tender Fee:	
The name and address of beneficiary (owner) for preparation of the bank guarantee:	The Tata Power Company Limited, 34, SANT TUKARAM ROAD, CORPORATE CENTRE, CARNAC BUNDER, MUMBAI- 400009.
Bank details for submitting Tender fees through bank transfer/NEFT:	Beneficiary Name: The Tata Power Company Limited Bank Name: ICICI Bank A/c no: 000451000293 IFS Code: ICIC0000393. Branch Name & Address: ICICI Bank, 163 HT Marg, Backbay Reclamation, Churchgate, Mumbai 400 020

Deadline for submission of EOI and tender fee payment:	17 th July 2019, COB.
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- c) Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.

4. BIDDER PRE-QUALIFICATION CRITERIA:

Interested parties to note that Bidder shall be required to fulfill the following bidder pre-qualification criteria in order to qualify for the subject work. Bidder will be required to submit relevant supporting documents to demonstrate their qualification during the bid submission stage against Tender document/RFQ.

4.1 TECHNICAL REQUIREMENT:

- a) Bidders should themselves be user agency of fly ash products as per MOE&F Notification, for utilization of fly ash or have established tie up with such end-user. Undertaking will have to be submitted in this regard by Bidder/Buyer.
- b) Bidder should have utilized at least **2.5 Lakh MT** of fly ash during last two years. Bidder shall submit the credentials of experience of off-taking/ utilization of **2.5 Lakh MT** fly ash in the last two years.
- c) Bidder shall be an independent company, a proprietorship firm, a partnership firm or Joint venture Company registered under Companies Act having unique CIN (Corporate Identity Number) issued prior to issue of EOI. Bidding entity shall meet the pre- qualification criteria on standalone basis including wholly owned subsidiaries if any. Subsidiary companies can bid provided they meet the qualification on standalone basis without relying on the credentials of the parent company. In case the parent company credentials are required to meet the qualification requirement, bidder must bid under the aegis of parent company only.
- d) Certified copy of Income TAX, GST & other taxes, duties and EPF registration issued by competent authority should be submitted by bidder.

4.2 FINANCIAL REQUIREMENT:

- a) Bidder shall have during the last three financial years an Average Annual Turn Over of not less than INR 5 Crores or its equivalent in any other currency.
- b) Bidder will be required to submit copies of their profit and loss account and audited Balance sheet for the last three preceding financial years along with the Bid Document. In cases, where audited results for the last preceding financial year are not available, certification of financial statements from a practicing Chartered Accountant shall also be considered acceptable.

Notes for Financial Requirements:

Net Worth means the sum total of the paid-up share capital and free reserves for private / public limited companies and the Surplus Capital employed by owners in a proprietorship / partnership

companies. Free reserves means all reserves credited out of the profits and share premium account but do not include reserves credited out of the revaluation of assets, write back of depreciation provisions and amalgamation. Further, any debit balance of profit and loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from Reserves & Surplus. Other income shall not be considered for arriving at annual turnover.

5. BID SECURITY:

Interested parties to note that Bidder is required to furnish a Bid Security along with their Bid, in the format prescribed in Bid Document in the form of Bank Guarantee for an amount as defined in the covering page of this notice document. Bids not accompanied by an acceptable Bid Security shall be rejected by the Owner as being non-responsive and returned to the bidder without being opened.

Interested parties to note that Bid Security is not required with the EOI and it is required to be submitted with the Bid during Bid Submission stage, once RFQ is released to the interested parties submitting valid Expression of Interest.

6. BIDDING PROCESS:

Detailed Bid Document (also referred as RFQ) shall be issued through Tata Power e-tender portal (Ariba System) only to the parties submitting a valid EOI as per terms mentioned in this document.

Bidder to note that bidding for Sale of Fly Ash as per above tender shall be conducted through e-auction based on the Minimum Quantity Commitment and price per MT of fly ash. Detailed bidding and auction process shall be detailed in the tender document. Final ash quantity allocation and price shall be decided based on e-auction process.